#### 2017 BUDGET

#### **Preliminary Budget Review**



LEHIGH COUNTY AUTHORITY

#### Strategic thrusts of the Budget

- Maintain / enhance operational capability & quality
- Continue progress on Asset Management
- Begin execution of Administrative Order work plan
- Address succession planning / organizational development needs
- Obtain adequate cash flow
- Meet Debt Service Coverage targets
- Use project reserves and excess cash to buffer need to borrow

## LCA SUMMARY

	C		1	SUBURBAN WATER		SUBURBAN WASTEWATER			LCA TOTAL				
	2017	2016		2017	2016			2017	2016		2017	2016	
\$000'S	Budget	Estimate	Variance	Budget	Estimate	Variance	Bu	dget	Estimate	Variance	Budget	Estimate	Variance
Net Operating Cash Flows	1,196	2,245	(1,049)	26	1,096	(1,070)		977	2,340	(1,363)	2,199	5,681	(3,482)
All-in DSCR	1.25	1.32	(0.07)	1.29	1.35	(0.06)		1.98	3.60	(1.62)	1.33	1.45	(0.12)
Net income (loss)	(10,307)	(9,059)	(1,248)	(23)	(322)	299	(1	1,445)	(1,094)	(351)	(11,775)	(10,475)	(1,300)
Operating Cash Balance	5,598	4,402	1,196	5,866	5,840	26	14	4,133	13,156	977	25,597	23,398	2,199
Debt Balance	345,356	345,860	(504)	32,423	28,324	4,099	17	7,900	8,028	9,872	395,679	382,212	13,467

- All 3 funds have positive operating cash flow
- DSCR calculations following indenture agreement requirements (All-in DSCR) are >1.20, with City at 1.25
- Showing net loss across the board for City, Suburban Water, and Suburban Wastewater
- With positive cash flows across all funds, operating cash balances are up across all 3 funds as well.
- Debt levels are the same in the City and rise in Suburban Water and Wastewater due to borrowing requirements for capital projects
- Suburban Water financial performance is dependent upon 4% increase in revenues

## TOTAL LCA

TOTAL LCA	2017	2016	
\$000	Budget	Estimate	Variance
CASH BASED STATEMENT			
Operations			
Operating revenues	58,002	55,573	2,429
Operating expenses	(49,969)	(47,006)	(2,963)
Add: depreciation expense	12,475	12,275	200
Operating income	20,508	20,842	(334)
Interest income	621	471	150
Available for debt service	21,129	21,313	(184)
Debt service	-	-	-
Interest payments	(15,197)	(14,753)	(444)
Principal payments	(2,804)	(2,323)	(481)
Debt Service	(18,001)	(17,076)	(925)
Net after debt service	3,128	4,237	(1,109)
Non-operating revenues (expenses)	6,485	1,944	4,541
Concession lease payment	(504)	(500)	(4)
Available for capital	9,109	5,681	3,428
Capital funding by operations	(6,910)		(6,910)
Net operations	2,199	5,681	(3,482)
Capital			
Capital Spending	(24,676)	(16,159)	(8,517
Available from operations	6,910	-	6,910
Funding from Reserves	17,766	16,159	1,607
Net capital			
NET FUND SURPLUS (DEFICIT)	2,199	5,681	(3,482)
DEBT SERVICE RATIO (per Indenture)	-	-	-
Available for debt service	21,129	21,313	(184
Balance in annual payment reserve	504	500	4
Non-operating revenues (expenses)	6,485	1,944	4,541
Less: project reimbursement	(4,218)	-	(4,218
Total available for debt service	23,900	23,757	143
Debt Service	18,001	17,076	925
Adjustments to Debt Service	-	(675)	675
Adjusted debt service	18,001	16,401	1,600
DSCR	1.33	1.45	(0.12)

- Cash flow is a positive \$2.2m even though it is lower than 2016
- Contributing \$6.9m to capital, cash flows before contribution is \$9.1m which is \$3.4m higher than 2016
- Surplus inflow from operations is sufficient to cover debt service and to provide for some portion of capital funding
- Capital spending is according to capital plan total capital spending of \$24.7m
- Total borrowing of \$16.8m is required to fund capital projects
- All-in DSCR of 1.33 is above internal target of 1.20 but down to 2016

## TOTAL LCA

TOTAL LCA	2017	2016	
\$000	Budget	Estimate	Variance
NET INCOME (LOSS)			
Operating revenues	58,002	55,573	2,429
Operating Expenses (ex Deprec)	(37,494)	(34,731)	(2,763)
Depreciation expense	(12,475)	(12,275)	(200)
Interest income	621	471	150
Interest payments	(15,197)	(14,753)	(444)
Non-cash interest	(3,413)	(2,738)	(675)
Expensed Capital	(8,304)	(3,966)	(4,338)
Non-operating revenues (expenses)	6,485	1,944	4,541
NET INCOME (LOSS)	(11,775)	(10,475)	(1,300)
BALANCE SHEET			
Operating Cash	25,597	23,398	2,199
Investments	24,307	24,307	
Other Current assets	53,352	53,352	-
Project Fund	8,652	9,643	(991)
PPE, net	192,511	186,614	5,897
Other LT assets	243,052	248,465	(5,413)
Current liabilities	(8,699)	(8,699)	-
Long-term debt	(350,499)	(336,528)	(13,971)
Other LT liabilities	(49,912)	(50,416)	504
Net Position	(138,361)	(150,136)	11,775
Check	<u> </u>		
Risk Analysis			
Risk Analysis Revenues	(1 200)	2.0%	
Costs	(1,290) (750)	2.0%	
Total	(750)	2.0%	
Revised Cash Flows	(2,040) <b>159</b>	-	
Revised Cash Flows Revised DSCR	1.21	-	

- Net loss of \$11.8m is \$1.3m worse than 2016
- Net position is a cumulative loss that is incremented in 2016 with the net loss being budgeted
- Operating cash going up by \$2.2m
- Project fund will be down to \$8.7m
- Debt level will be up by \$14m driven by the new borrowing
- 2.0% risk of not attaining revenue levels along with 2.0% risk of cost overruns still leaves a positive cash flow, but all-in DSCR would drop to 1.21 which is still above target of 1.20

# **City Division**

CITY DIVISION	2017	2016	
\$000	Budget	Estimate	Variance
CASH BASED STATEMENT			
Operations			
Operating revenues	31,809	30,637	1,172
Operating expenses	(22,552)	(20,818)	(1,734)
Add: depreciation expense	5,600	5,400	200
Operating income	14,857	15,219	(362)
Interest income	302	302	
Available for debt service	15,159	15,521	(362)
Debt Service			
Interest payments	(13,047)	(13,047)	-
Principal payments			-
Debt service	(13,047)	(13,047)	-
Net after debt service	2,112	2,474	(362)
Non-operating revenues (expenses)	4,498	271	4,227
Concession Lease Payment	(504)	(500)	(4)
Available for capital	6,106	2,245	3,861
Capital funding provided by operations	(4,910)		(4,910)
Net operations	1,196	2,245	(1,049)
Capital			
Capital Spending	(10,616)	(10,190)	(426)
Provided by operations	4,910	-	4,910
Funding from Reserves	5,706	10,190	(4,484)
Net capital			
NET FUND SURPLUS (DEFICIT)	1,196	2,245	(1,049)
DEBT SERVICE RATIO (per Indenture)			
Available for debt service	15,159	15,521	(362)
Balance in annual payment reserve	504	500	4
Non-operating revenues (expenses)	4,498	271	4,227
Less: project reimbursement	(3,904)	-	(3,904)
Total available for debt service	16,257	16,292	(35)
Debt service	13,047	13,047	-
Adjustment for capitalized interest	-	(675)	675
Adjusted debt service	13,047	12,372	675
	13,047		

- Cash flow is positive \$1.2m even though it is lower than 2016
- Contributing \$4.9m to capital, cash flows before contribution is \$6.1m which is higher than 2016
- Surplus inflow from operations is sufficient to cover debt service and to provide for some portion of capital funding
- Capital spending is according to capital plan – total capital spending of \$10.6m
- No new borrowing is required in 2017
- All-in DSCR of 1.25 is above requirement but down to 2016

# **City Division**

CITY DIVISION	2017	2016	
\$000	Budget	Estimate	Variance
NET INCOME (LOSS)			
Operating revenues	31,809	30,637	1,172
Operating Expenses (ex Deprec)	(16,952)	(15,418)	(1,534)
Depreciation expense	(5,600)	(5,400)	(200)
Interest income	302	302	-
Interest payments	(13,047)	(13,047)	-
Non-cash interest	(3,413)	(2,738)	(675)
Expensed Capital	(7,904)	(3,666)	(4,238)
Non-operating revenues (expenses)	4,498	271	4,227
NET INCOME (LOSS)	(10,307)	(9,059)	(1,248)
BALANCE SHEET			
Operating Cash	5,598	4,402	1,196
Investments	8,392	8,392	-
Other Current assets	47,765	47,765	-
Project Fund	1,408	7,114	(5,706)
PPE, net	1,974	2,862	(888)
Other LT assets	237,609	243,022	(5,413)
Current liabilities	(4,073)	(4,073)	-
Long-term debt	(303,796)	(303,796)	-
Other LT liabilities	(41,560)	(42,064)	504
Net Position	46,683	36,376	10,307
Check			
Risk Analysis			
Revenues	(726)	2.00%	
Costs	(339)	2.00%	
Total	(1,065)		
Revised Cash Flows	131		
Revised DSCR	1.16		

- Net loss of \$10.3m is \$1,248k worse than 2016
- Net position is a cumulative loss that is incremented in 2016 with the net loss of \$10.3m
- Operating cash going up by \$1.2m
- Project fund will be down to \$1.4m
- No change in debt levels
- 2.0% risk of not attaining revenue levels along with 2.0% risk of cost overruns still leaves a positive cash flow, but all-in DSCR would drop to 1.16 which is below target of 1.20

#### **Assumptions-City Division**

CITY DIVISION	Cash	Profit
<u>\$000's</u>	Flows	(Loss)
2016 Estimate	2,245	(9,059)
2017 Changes:		
1MGD additional volume purchase by Suburban	182	182
2.5% rate increase per Concession Agreement	626	626
0.8% CPI Indexed rate increase per Concession Agreement	200	200
3.0% inflationary effect on Signatory revenues	164	164
3.0% wage rate increase	(179)	(179)
15% increase to employee insurance rates	(383)	(383)
2.5% general inflation effect on purchases	(174)	(174)
Additional CCRC from large Capital Works projects	323	323
Labor cost additions from additional headcount and position upgrades	(307)	(307)
Additional material & supplies to support sytem	(386)	(386)
Additional outside services	(105)	(105)
AO reimbursement for execution of AO projects on behalf of City	2,607	2,607
Other project reimbursement	1,297	1,297
Depreciation expense	-	(200)
Loss of capitalized interest deduction	-	(675)
Additional annual payment requirement	(4)	-
(Increase) Decrease in capital works expensed	-	(334)
AO Capital Projects that are reimbursable from City	(2,607)	(2,607)
Other reimbursable projects	(1,297)	(1,297)
Difference in non-Reimbursable Capital spending budgeted for the year	3,478	-
Funding from Reserves	(4,484)	-
Increase (Decrease)	(1,049)	(1,248)
2017 BUDGET	1,196	(10,307)

#### Suburban Water

SUBURBAN WATER	2017	2016	
\$000	Budget	<b>Estimate</b>	Variance
CASH BASED STATEMENT			
Operations			
Operating revenues	9,134	8,787	347
Operating expenses	(8,808)	(8,142)	(666)
Add: depreciation expense	2,950	2,950	
Operating income	3,276	3,595	(319)
Interest income	200	50	150
Available for debt service	3,476	3,645	(169)
Debt service			
Interest payments	(1,343)	(1,497)	154
Principal payments	(1,801)	(1,632)	(169)
Debt Service	(3,144)	(3,129)	(15)
Net after debt service	332	516	(184
Non-operating revenues (expenses)	894	580	314
Concession lease payment	-		
Available for capital	1,226	1,096	130
Capital funding provided by operations	(1,200)		(1,200)
Net operations	26	1,096	(1,070)
Capital			
Capital Spending	(7,447)	(2,890)	(4,557)
Provided by operations	1,200	-	1,200
Funding from Reserves	6,247	2,890	3,357
Net capital			
NET FUND SURPLUS (DEFICIT)	26	1,096	(1,070)
DEBT SERVICE RATIO (per Indenture)			
Available for debt service	3,476	3,645	(169
Balance in annual payment reserve	-	-	-
Non-operating revenues (expenses)	894	580	314
Less: project reimbursement	(314)	-	(314)
Total available for debt service	4,056	4,225	(169)
Debt Service	3,144	3,129	15
Adjustments to Debt Service	-		-
Adjusted debt service	3,144	3,129	15
DSCR	1.29	1.35	(0.06)

- Net fund surplus of \$26k which is over \$1m lower than 2016
- Contributing \$1.2m to capital, cash flow before contribution is \$1.2m which is higher than 2016
- To attain this surplus we need a 4% increase in revenues
  - Operations cash flow is sufficient to fund debt service and to provide for some capital funding
  - Capital spending is per capital plan total capital spending of \$7.4m
  - All-in DSCR is lower than 2016 and but above the 1.20 internal target
  - Borrowing \$5.9m to fund capital projects. Only borrowing for 2017 capital needs

#### Suburban Water

SUBURBAN WATER	2017	2016	
\$000	Budget	Estimate	Variance
NET INCOME (LOSS)			
Operating revenues	9,134	8,787	347
Operating Expenses (ex Deprec)	(5,858)	(5,192)	(666)
Depreciation expense	(2,950)	(2,950)	-
Interest income	200	50	150
Interest payments	(1,343)	(1,497)	154
Non-cash interest	-	-	-
Expensed Capital	(100)	(100)	-
Non-operating revenues (expenses)	894	580	314
NET INCOME (LOSS)	(23)	(322)	299
BALANCE SHEET			
Operating Cash	5,866	5,840	26
Investments	10,627	10,627	
Other Current assets	5,250	5,250	_
Project Fund	25	372	(347)
PPE, net	101,113	96,716	4,397
Other LT assets	2,066	2,066	-
Current liabilities	(2,489)	(2,489)	-
Long-term debt	(28,941)	(24,842)	(4,099)
Other LT liabilities	(8,214)	(8,214)	-
Net Position	(85,303)	(85,326)	23
Check		-	
Risk Analysis			
Revenues	(201)	2.0%	
Costs	(117)	2.0%	
Total	(318)	2.070	
Revised Cash Flows	(292)		
Revised DSCR	1.19		

- Net loss of \$23k is \$299k better than 2016
- Net position is down due to the net loss
- Operating cash going up by \$26k
- Project fund will be down to \$25k
- Debt is up due to the borrowing of \$5.9m
- 2.0% risk of not attaining revenue levels along with 2.0% risk of cost overruns still leaves a positive cash flow, but all-in DSCR would drop to 1.19 which is slightly below internal target of 1.20

#### Assumptions-Suburban Water

SUBURBAN WATER	Cash	Profit
\$000's	Flows	(Loss)
2016 ESTIMATE	1,096	(322)
2017 Changes		
1.0% growth in overall volumes	86	86
3.0% overall increase in rates	261	261
3.0% wage rate increase	(33)	(33)
20.0% increase to employee insurance rates	(96)	(96)
2.5% general inflation effect on purchases	(91)	(91)
Labor cost additions from additional headcount and position upgrades	(130)	(130)
Additional equipment & supplies	(9)	(9)
Additional outside services	(125)	(125)
Additional 1MGD from City	(182)	(182)
Project Reimbursement	314	314
Lower interest on previous debt	479	479
Higher interest income	150	150
Additional Interest Expense on New Debt	(325)	(325)
Additional principal payments on new debt	(169)	-
Addional capital spending	(4,557)	-
Additional funding from reserves	3,357	-
Increase (Decrease)	(1,070)	299
2017 BUDGET	26	(23)

## Suburban Wastewater

SUBURBAN WASTEWATER	2017	2016	
\$000	Budget	Estimate	Variance
CASH BASED STATEMENT			
Operations			
Operating revenues	17,059	16,149	910
Operating expenses	(18,609)	(18,046)	(563)
Add: depreciation expense	3,925	3,925	
Operating income	2,375	2,028	347
Interest income	119	119	-
Available for debt service	2,494	2,147	347
Debt service			
Interest payments	(807)	(209)	(598)
Principal payments	(1,003)	(691)	(312)
Debt Service	(1,810)	(900)	(910)
Net after debt service	684	1,247	(563)
Non-operating revenues (expenses)	1,093	1,093	-
Concession lease payment		-	
Available for capital	1,777	2,340	(563)
Capital funding by operations	(800)		(800)
Net operations	977	2,340	(1,363)
Capital			
Capital Spending	(6,613)	(3,079)	(3,534)
Available from operations	800	-	800
Funding from Reserves	5,813	3,079	2,734
Net capital		-	
NET FUND SURPLUS (DEFICIT)	977	2,340	(1,363)
DEBT SERVICE RATIO (per Indenture)			
Available for debt service	2,494	2,147	347
Balance in annual payment reserve	-	-	-
Non-operating revenues (expenses)	1,093	1,093	-
Less: project reimbursement			-
Total available for debt service	3,587	3,240	347
Debt Service	1,810	900	910
Adjustments to Debt Service			
Adjusted debt service	1,810	900	910
DSCR	1.98	3.60	(1.62)

- Cash flow a surplus of \$977k is down to last 2016 by almost \$1.4m
- Contributing \$800k to capital
- Operations surplus is sufficient to cover debt service and to provide for some capital funding
- DSCR is better than internal target of 1.20
- Borrowing \$10.9m for Phase 1 AO projects in 2017

## Suburban Wastewater

SUBURBAN WASTEWATER	2017	2016	
\$000	Budget	Estimate	Variance
NET INCOME (LOSS)			
Operating revenues	17,059	16,149	910
Operating Expenses (ex Deprec)	(14,684)	(14,121)	(563)
Depreciation expense	(3,925)	(3,925)	-
Interest income	119	119	-
Interest payments	(807)	(209)	(598)
Non-cash interest	-	-	-
Expensed Capital	(300)	(200)	(100)
Non-operating revenues (expenses)	1,093	1,093	
NET INCOME (LOSS)	(1,445)	(1,094)	(351)
BALANCE SHEET			
Operating Cash	14,133	13,156	977
Investments	5,288	5,288	-
Other Current assets	337	337	-
Project Fund	7,219	2,157	5,062
PPE, net	89,424	87,036	2,388
Other LT assets	3,377	3,377	-
Current liabilities	(2,137)	(2,137)	-
Long-term debt	(17,762)	(7,890)	(9,872)
Other LT liabilities	(138)	(138)	-
Net Position	(99,741)	(101,186)	1,445
Check			
Risk Analysis			
Revenues	(363)	2.0%	
Costs	(294)	2.0%	
Total	(657)		
Revised Cash Flows	320		
Revised DSCR	1.62		

- Revenue/expense statement showing a loss worse than the loss for 2016
- Operating cash going up by \$977k
- Debt level climbing due to Phase 1 AO borrowing
- Net position decreases due to the loss
- 2.0% risk of not attaining revenue levels along with 2.0% risk of cost overruns still results in a positive cash flow, but all-in DSCR would drop to 1.62 which is still above internal target of 1.20

#### Assumptions-Suburban Wastewater

SUBURBAN WASTEWATER	Cash	Profit
\$000's	Flows	(Loss)
2016 Estimate	2,340	(1,094)
3.0% wage rate increase	(24)	(24)
20.0% increase to employee insurance rates	(70)	(70)
2.5% general inflation effect on purchases	(324)	(324)
Additional labor costs	(20)	(20)
Additional equipment & supplies	(125)	(125)
Additional capital spending	(3,434)	-
Additional Interest Expense on AO Debt	(598)	(598)
Difference in funding levels	2,634	-
Difference in amount of capital projects charged to expense	-	(100)
Principal payments on new debt	(312)	-
Additional Signatory Revenues from new debt service	910	910
NET CHANGE	(1,363)	(351)
2017 BUDGET	977	(1,445)

# **Capital Projects**

	City	Suburban	Suburban	
\$000'S	Division	Water	Wastewater	TOTAL
Total conital coording	(10 (1()	(7 447)	(6 612)	(24 676)
Total capital spending	(10,616)	(7,447)	(6,613)	(24,676)
Funding				
Funding from operating cash	4,910	1,200	800	6,910
Funding from existing Project Reserves	5,706	372	2,157	8,235
Funding from New Debt		5,875	3,656	9,531
TOTAL FUNDING	10,616	7,447	6,613	24,676
Project Reserves				
Existing Debt				
Beginning Balance	7,790	372	2,157	10,319
Project Funding Applied	(5,706)	(372)	(2,157)	(8,235
Ending Balance	2,084		<u> </u>	2,084
New Debt				
New Borrowing	-	5,900	10,875	16,775
Project Funding Applied	-	(5,875)	(3,656)	(9,531
Ending Balance	<u> </u>	25	7,219	7,244
TOTAL PROJECT RESERVES	2,084	25	7,219	9,328
New Borrowing Summary				
Amount borrowed	-	5,900	10,875	16,775
Annual Debt Service	-	(494)	(910)	(1,404

- Capital spending is per the capital plan
- Breakdown of funding is via :
  - Operating cash \$6.9m
  - Existing reserves \$8.2m
  - New debt \$9.5m
- New debt total \$16.8m for 2017
- Total project reserves at the end of 2017 will be \$9.3m with \$7.2m in City, \$2.1m in Suburban Water, and \$25k in Suburban Wastewater
- Annual new total debt service is \$1.4m all in Suburban

#### **Cash Basis Statement**

	Subu	rban Water	Fund	Suburba	n Wastewa	ter Fund	City	Division F	und		TOTAL	
	Actual	Forecast	Budget	Actual	Forecast	Budget	Actual	Forecast	Budget	Actual	Forecast	Budget
	2015	2016	2017	2015	2016	2017	2015	2016	2017	2015	2016	2017
OPERATIONS												
Operating Revenues												
Customer Charges	8,481	8,627	8,974	11,616	15,726	16,636	26,878	30,344	31,516	46,975	54,697	57,126
Rental Income	112	109	109	-	-	-	-	-	-	112	109	109
Other Operating Income	51	51	51	253	423	423	86	293	293	390	767	767
Total Operating Revenues	8,644	8,787	9,134	11,869	16,149	17,059	26,964	30,637	31,809	47,477	55,573	58,002
Operating Expenses (excluding Dep & Amort)												
Salaries & Wages	(802)	(1,592)	(1,851)	(430)	(1,163)	(1,277)	(8,845)	(8,511)	(9,380)	(10,077)	(11,266)	(12,508
General & Administrative	(770)	(500)	(513)	(475)	(102)	(105)	(645)	(552)	(566)	(1,890)	(1,154)	(1,184
Utilities	(436)	(450)	(461)	(218)	(231)	(237)	(1,940)	(1,981)	(2,031)	(2,594)	(2,662)	
Materials & Supplies	(292)	(350)	(550)	(187)	(200)	(330)	(1,400)	(2,426)	(2,873)	(1,879)	(2,976)	(3,753
Miscellaneous Services	(1,760)	(2,300)	(2,483)	(6,996)	(6,732)	(6,900)	(2,359)	(1,943)	(2,097)	(11,115)	(10,975)	(11,480
Treatment & Transportation	-	-		(2,348)	(5,693)	(5,835)	(11)	(5)	(5)	(2,359)	(5,698)	(5,840
Total Operating Expenses	(4,060)	(5,192)	(5,858)	(10,654)	(14,121)	(14,684)	(15,200)	(15,418)	(16,952)	(29,914)	(34,731)	(37,494
Operating Income (Loss)	4,584	3,595	3,276	1,215	2,028	2,375	11,764	15,219	14,857	17,563	20,842	20,508
Interest Income	54	50	200	110	119	119	424	302	302	588	471	621
Available for Debt Service	4,638	3,645	3,476	1,325	2,147	2,494	12,188	15,521	15,159	18,151	21,313	21,129
Debt Service	4,050			1,525								
Interest Payments	(1,223)	(1,497)	(1,343)	(151)	(209)	(807)	(13,047)	(13,047)	(13,047)	(14,421)	(14,753)	(15,197
Principal Payments	(1,223) (948)	(1,497)	(1,801)	(383)	(203)	(1,003)	(13,047)	(13,047)	(13,047)	(14,421)	(2,323)	(13,197
												-
Total Debt Service	(2,171)	(3,129)	(3,144)	(534)	(900)	(1,810)	(13,047)	(13,047)	(13,047)	(15,752)	(17,076)	(18,001
Net Available After Debt Service	2,467	516	332	791	1,247	684	(859)	2,474	2,112	2,399	4,237	3,128
Non-Operating Revenues (Expenses)												
Tapping & Capital Recovery Fees	276	280	280	2,385	1,000	1,000	237	250	250	2,898	1,530	1,530
Meter Sales	88	80	80	-	-	-	13	15	15	101	95	95
Inspection & Plan Reviews	208	200	200	1	93	93	1,296	300	300	1,505	593	593
Other Non-Operating Income	54	20	334	-	-	-	543	500	3,933	597	520	4,267
Other Non-Operating Expenses	-	-	-	(81)	-	-	-	(794)	-	(81)	(794)	
Annual Lease Payment							(500)	(500)	(504)	(500)	(500)	(504
Total Non-Operating Income (Expenses)	626	580	894	2,305	1,093	1,093	1,589	(229)	3,994	4,520	1,444	5,981
Net Available for Capital	3,093	1,096	1,226	3,096	2,340	1,777	730	2,245	6,106	6,919	5,681	9,109
Capital Funding Provided by Operations	-	-	(1,200)	-	-	(800)	-	-	(4,910)	-	-	(6,910
NET OPERATIONS	3,093	1,096	26	3,096	2,340	977	730	2,245	1,196	6,919	5,681	2,199
CAPITAL												
Capital Spending												
Net Capital Expenditures	(1,451)	(2,790)	(7,347)	(1,491)	(2,879)	(6,313)	(8,139)	(6,524)	(2,712)	(11,081)	(12,193)	(16,372
Capital Spending Charged to Expense	-	(100)	(100)	-	(200)	(300)	(2,047)	(3,666)	(7,904)	(2,047)	(3,966)	(8,304
Total Capital Spending	(1,451)	(2,890)	(7,447)	(1,491)	(3,079)	(6,613)	(10,186)	(10,190)	(10,616)	(13,128)	(16,159)	(24,676
Capital Funding						(0/0-0)						
Funding From Operations		-	1,200	-		800			4,910	-		6,910
Funding From Existing Debt	1,451	2,890	372	1,491	3,079	2,157	10,186	10,190	5,706	13,128	16,159	8,235
Funding from NEW Debt	1,451	2,050	5,875	1,451	5,075	3,656	10,100	10,150	5,700	15,120	10,135	9,531
-	1 451	2,000		1 401	2.070		10.100	10.100	10.010	12120	16150	-
Total Capital Funding	1,451	2,890	7,447	1,491	3,079	6,613	10,186	10,190	10,616	13,128	16,159	24,676
NET CAPITAL						<u> </u>			<u>-</u>		<u> </u>	· · · ·
NET FUND SURPLUS (DEFICIT)	3,093	1,096	26	3,096	2,340	977	730	2,245	1,196	6,919	5,681	2,199
OPERATING CASH BALANCE					Į			l				
Beginning Balance	1,651	4,744	5,840	7,720	10,816	13,156	1,427	2,157	4,402	10,798	17,717	23,398
Net Fund Surplus (Deficit)	3,093	1,096	26	3,096	2,340	977	730	2,245	1,196	6,919	5,681	2,199
Ending Balance	4.744	5,840	5,866	10,816	13,156	14,133	2,157	4,402	5,598	17,717	23,398	25,597

#### **Income Statement**

STATEMENT OF REVENUES, EXPENSES, AND CHANG	ES IN NET	POSITION										
2015 ACTUAL, 2016 ESTIMATE, & 2017 BUDGET												
		ban Water			n Wastewa			Division F			TOTAL	
\$000	2015	2016	2017	2015	2016	2017	2015	2016	2017	2015	2016	2017
OPERATING REVENUES												
Charges for services	8,481	8,627	8,974	11,616	15,726	16,636	26,878	30,344	31,516	46,975	54,697	57,126
Rent	112	109	109	-	-	-	-	-	-	112	109	109
Other income	51	51	51	253	423	423	86	293	293	390	767	767
Total Operating Revenues	8,644	8,787	9,134	11,869	16,149	17,059	26,964	30,637	31,809	47,477	55,573	58,002
OPERATING EXPENSES												
Salaries and wages	802	1.592	1,851	805	1,163	1,277	8,845	8,511	9.380	10,452	11,266	12,508
General & Administrative	770	500	513	100	1,103	105	645	552	566	1.515	1.154	1,184
Utilities	436	450	461	218	231	237	1,940	1,981	2.031	2,594	2,662	2,729
Materials ansd supplies	292	350	550	187	200	330	1,400	2,426	2,873	1,879	2,002	3,753
Miscellaneous Services	1,760	2,300	2,483	6,996	6,732	6,900	2,359	1,943	2,097	11,115	10,975	11,480
Treatment & Transportation		_,	_,	2,348	5,693	5,835	11	5	5	2,359	5,698	5,840
Depreciation & Amortization	2,508	2,950	2,950	4,360	3,925	3,925	5,530	5,400	5,600	12,398	12,275	12,475
Total Operating Expenses	6,568	8,142	8,808	15,014	18,046	18,609	20,730	20,818	22,552	42,312	47,006	49,969
OPERATING INCOME (LOSS)	2,076	645	326	(3,145)	(1,897)	(1,550)	6,234	9,819	9,257	5,165	8,567	8,033
NON-OPERATING REVENUES (EXPENSES)												
Tapping and Capital Recovery Fees	276	280	280	2,385	1,000	1,000	237	250	250	2,898	1,530	1,530
MeterSales	88	80	80	-	-	-	13	15	15	101	95	95
Inspection & Plan Reviews	208	200	200	1	93	93	1,296	300	300	1,505	593	593
Interest Earnings	54	50	200	110	119	119	424	302	302	588	471	621
Interest Expense	(1,270)	(1,497)	(1,343)	(151)	(209)	(807)	(18,025)	(15,785)	(16,460)	(19,446)	(17,491)	(18,610)
Planning & Issuance Expense	-	-	-	-	-	-	-	-	-	-	-	-
Other Expense	(68)	(100)	(100)	(81)	(200)	(300)	(2,047)	(4,460)	(7,904)	(2,196)	(4,760)	(8,304)
Other Income	54	20	334	1	-	-	543	500	3,933	598	520	4,267
Total Non-Operating Revenues (Expenses)	(658)	(967)	(349)	2,265	803	105	(17,559)	(18,878)	(19,564)	(15,952)	(19,042)	(19,808)
INCREASE (DECREASE) IN NET POSITION												
BEFORE CAPITAL CONTRIBUTIONS	1,418	(322)	(23)	(880)	(1,094)	(1,445)	(11,325)	(9,059)	(10,307)	(10,787)	(10,475)	(11,775)
CAPITAL CONTRIBUTIONS												
Capital Grants	422	-	-		-	-	-	-	-	422	-	-
Capital Assets Provided by Developers & Others	1,271	-	-	-	-	-	-	-	-	1,271	-	-
Total Capital Contributions	1,693	-	-	-	-	-	-	-	-	1,693	-	-
INCREASE (DECREASE) IN NET POSITION	3,111	(322)	(23)	(880)	(1,094)	(1,445)	(11,325)	(9,059)	(10,307)	(9,094)	(10,475)	(11,775)
NET POSITION, BEGINNING	82,537	85,648	85,326	103,160	102,280	101,186	(15,992)	(27,317)	(36,376)	169,705	160,611	150,136
NET POSITION, ENDING	85.648	85,326	85,303	102.280	101.186	99,741	(27,317)	(36,376)	(46,683)	160.611	150,136	138,361



LEHIGH COUNTY AUTHORITY STATEMENT OF NET POSITION 2015 ACTUAL, 2016 ESTIMATE, & 2017 BUDGET

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	Subur	Suburban Water Fund	pun	Suburbar	Suburban Wastewater Fund	er Fund	CIE	City Division Fund	P		TOTAL	
\$000	2015	2016	2017	2015	2016	2017	2015	2016	2017	2015	2016	2017
Current Assets												26 604
Cash	4,744	0,840	998,5	10,816	961,51	14,133	10112	4,402	080'0		060,62	100,02
Certificates of Deposit	7,481	7,481	7,481	3,755	3,755	3,755	'		•	11,236	11,236	11,236
Receivables	2,936	2,936	2,936	1,412	1,412	1,412	8,085	8,085	8,085	12,433	12,433	12,433
Inventories	64	64	64	,	•	•	۱	•	•	64	64	64
Accrued Interest Receivable	<b>0</b> 1	Φ	ი	9	9	9	,	r	\$	15	15	15
Prepaids	137	137	137	115	115	115	307	307	307	559	559	559
Total Current Assets	15,371	16,467	16,493	16,104	18,444	19,421	10,549	12,794	13,990	42,024	47,705	49,904
Restricted assets												
Cash equivalents	2,978	88	25	1,619	2,157	7,219	36,929	39,102	33,396	41,526	41,347	40,640
Investments	5,534	5,534	5,250	3,954	337	337	28,140	15,777	15,777	37,628	21,648	21,364
Accrued Interest	-	•	•		•	•	'	'	•	1		'
Total Restricted Assets	8,512	5,622	5,275	5,573	2,494	7,556	65,069	54,879	49,173	79,154	62,995	62,004
Capital Assets												
Land	1,620	1,620	1,620	1,726	1,726	1,726	•	•	•	3,346	3,346	3,346
Buildings	22,322	22,322	22,322	55,498	55,498	55,498	•	•	•	77,820	77,820	77,820
Equipment	105,859	108,649	115,996	65,473	68,352	74,665	2,618	3,118	3,618	173,950	180,119	194,279
Acc Depreciation	(32,925)	(35,875)	(38,825)	(34,615)	(38,540)	(42,465)	(880)	(1,280)	(1,680)	(68,420)	(75,695)	(82,970)
Total Capital Assets	96,876	96,716	101,113	88,082	87,036	89,424	1,738	1,838	1,938	186,696	185,590	192,475
Other Assets												
Long-term Receivables		'	•	2,662	2,662	2,662	'	•		2,662	2,662	2,662
Concession Arrangement	•	ŧ	•	•	•	ı	243,618	241,904	235,503	243,618	241,904	235,503
Pension Asset	•	•	•	•	•	•	•	ı	•		•	•
OPEB Asset	1,150	1,150	1,150	ł	•	•	1,216	1,216	1,216	2,366	2,366	2,366
Other Assets	ı	•	,	:	•		•	,	•	•	ı	ı
Planning Costs, Net of Amortization	266	266	266	583	589	589	1	•		855	855	855
Total Other Assets	1,416	1,416	1,416	3,251	3,251	3,251	244,834	243,120	236,719	249,501	247,787	241,386
Trital Accate	171 175	120 221	706 961	113.010	111 225	119 652	322 19N	312 631	301 820	457 275	544.077	545 769
	C 17 777	177'071	1071277	ATAICTT		JUNIET	001(370	100/310	N30(TOC			
Deferrals	650	650	650	126	126	126	926	926	926	1,702	1,702	1,702
TOTAL ASSETS AND DEFERRED OUTFLOWS	122,825	120,871	124,947	113,136	111,351	119,778	323,116	313,557	302,746	559,077	545,779	547,471

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#### LEHIGH COUNTY AUTHORITY STATEMENT OF NET POSITION 2015 ACTUAL, 2016 ESTIMATE, & 2017 BUDGET

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• •		Subur	Suburban Water Fund	unđ	Suburba	Suburban Wastewater Fund	sr Fund	Q.	<b>City Division Fund</b>	đ		TOTAL		
\$000		2015	2016	2017	2015	2016	2017	2015	2016	2017	2015	2016	2017	
Current Liabilities		2 3CE		7 365	1 485	1 485	1 485	3 677	3.677	3.672	7.522	7.522	7.522	
Payaoles Accounts B. Other		TC1	P02'7	174	652	652	-1 652	401	401	401	1.177	1.17	1.177	
Total Current Liabilities	ı	2,489	2,489	2,489	2,137	2,137	2,137	4,073	4,073	4,073	8,699	8,699	8,699	
Other Liabilities		1												
Developer Deposits		4,732	4,732	4,732			ı	ı	I	•	4,732	4,732	4,732	
Long-term Liabilities		3,482	3,482	3,482	7,017	7,017	7,017	42,564	42,064	41,560	53,063	52,563	52,059	
Revenue Bonds Payable		26,474	24,842	28,941	1,702	1,011	10,883	303,796	303,796	303,796	331,972	329,649	343,620	
Total Other Liabilities		34,688	33,056	37,155	8,719	8,028	17,900	346,360	345,860	345,356	389,767	386,944	400,411	
	•													
Total Liabilities		37,177	35,545	39,644	10,856	10,165	20,037	350,433	349,933	349,429	398,466	395,643	409,110	
Net Position		85,648	85,326	85,303	102,280	101,186	141,99	(27,317)	(36,376)	(46,683)	160,611	150,136	138,361	
TOTAL LIABILITIES & NET POSITION	• •	122,825	120,871	124,947	113,136	111,351	119,778	323,116	313,557	302,746	559,077	545,779	547,471	
	Check		- uc uc	, co , co		-	- 141	-	-	-		, <u>1</u> , 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,		
רוובמע ממשוואר אוריסוניוב אדקרבעונבוור	Difference	-	-	-	-	-	-	-		-	TTO/DOT	- -	-	
Total Cash														
Unrestricted Cash		4,744	5,840	5,866	10,816	13,156	14,133	2,157	4,402	5,598	17,717	23,398	25,597	
Restricted Cash		2,978	88	25	1,619	2,157	7,219	36,929	39,102	33,396	41,526	41,347	40,640	
Total Cash		7,722	5,928	5,891	12,435	15,313	21,352	39,086	43,504	38,994	59,243	64,745	66,237	
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LEHIGH COUNTY AUTHORITY STATEMENT OF CASH FLOWS 2015 ACTUAL, 2016 ESTIMATE, & 2017 BUDGET

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Cash Flows from Operating Activities Operating income (loss) Depreciation & Amortization (Increase) Decrease in Working Capital Net Cash Provided By (Used In) Operating Activities Net Cash Provided By (Used In) Noncapital Financing Activities Net Cash Provided By (Used In) Nonesting Activities Net Cash Provided By (Used In) Investing Activities
Net Increase (Decrease) in Cash Cash-Beginning Cash-Ending
Debt Service Interest & Fees Principal Total Debt Service Included In Capital & Related Financing Activities
FREE CASH FLOWS Change in Net Position Before Interest Expense Depreciation & Amortization Working Capital Changes Capital Spending Free Cash Flow

Suburt	Suburban Water Fund	pun	Suburban	Suburban Wastewater Fund	er Fund	City	<b>City Division Fund</b>	pu		TOTAL	
2015	2016	2017	2015	2016	2017	2015	2016	2017	2015	2016	2017
2,076	645	326	(3,145)	(1,897)	(1,550)	6,234	9,819	9,257	5,165	8,567	8,033
2,508	2,950	2,950	4,360	3,925	3,925	5,530	5,400	5,600	12,398	12,275	12,475
(43)	ı	•	463	1	•	1,359	,	'	1,779	•	'
4,541	3,595	3,276	1,678	2,028	2,375	13,123	15,219	14,857	19,342	20,842	20,508
55	ı	•	(68)	•	ı	(20,492)	(22,966)	(19,165)	(20,476)	(22,966)	(19,165)
(1,841)	(5,439)	(3,297)	618	193	3,545	(533)	(200)	(204)	(1,756)	(5,746)	(256)
(2,679)	50	(16)	(1,634)	657	119	18,662	12,665	302	14,349	13,372	405
76	(1.794)	(37)	623	2.878	6.039	10.760	4,418	(4.510)	11.459	5.502	1.492
7,646	7,722	5,928	11,812	12,435	15,313	28,326	39,086	43,504	47,784	59,243	64,745
7,722	5,928	5,891	12,435	15,313	21,352	39,086	43,504	38,994	59,243	64,745	66,237
ok	ok	농	k	ķ	농	š	k	농	ok	농	농
(1,223)	(1,497)	(1,343)	(121)	(503)	(807)	(13,048)	(13,047)	(13,047)	(14,422)	(14,753)	(15,197)
(948)	(1,632)	(1,801)	(383)	(691)	(1,003)	1			(1,331)	(2,323)	(2,804)
(2,171)	(3,129)	(3,144)	(534)	(006)	(1, 810)	(13,048)	(13,047)	(13,047)	(15,753)	(17,076)	(18,001)
ok	Ъ	쏭	ok	k	쏭	ķ	8 V	쏭	¥o	¥	¥
4,381	1,175	1,320	(627)	(885)	(638)	6,700	6,726	6,153	10,352	7,016	6,835
2,508	2,950	2,950	4,360	3,925	3,925	5,530	5,400	5,600	12,398	12,275	12,475
(43)	)	,	463	,	ı	1,359	•	,	1,779	•	ı
(1,451)	(2,790)	(7,347)	(1,491)	(2,879)	(6,313)	(8,139)	(7,024)	(3,216)	(11,081)	(12,693)	(16,876)
5,395	1,335	(3,077)	2,503	161	(3,026)	5,450	5,102	8,537	13,448	6,598	2,434
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